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### Jules + Kent Food Group

Produced in Vancouver. Pantry staples for entertaining, meal accompaniments & hostess gifts.

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
<b>Pantry Staples</b>								
	Vegetarian Antipasto	6 27761 81035 0	165 g (5 oz)	12	\$4.05	\$48.60	\$6.59	10 lbs
	Vegetarian Antipasto	6 27761 80010 8	240 g (8 oz)	12	\$4.65	\$55.80	\$7.99	12 lbs
	Cranberry Cherry Citrus Sauce	6 27761 80020 7	260 g (9 oz)	12	\$4.65	\$55.80	\$7.99	12 lbs
	Tomato Chutney	6 27761 80030 6	260 g (9 oz)	12	\$4.65	\$55.80	\$7.99	12 lbs
	Caramelized Onions	6 27761 80015 3	240 g (8 oz)	12	\$4.65	\$55.80	\$7.99	12 lbs
	Blueberry Pear Sauce	6 27761 80025 2	240 g (8 oz)	12	\$4.65	\$55.80	\$7.99	12 lbs
	Cranberry Beet Sauce	6 27761 80035 1	260 g (9 oz)	12	\$4.65	\$55.80	\$7.99	12 lbs
<b>Pepper Jellies</b>								
	Savoury Bell Pepper Jelly	6 27761 80040 5	190 g (6 oz)	12	\$4.05	\$48.60	\$6.79	10 lbs
	Smoky Gold Pepper Jelly	6 27761 80050 4	190 g (6 oz)	12	\$4.05	\$48.60	\$6.79	10 lbs
<b>Pestos</b>								
	Basil Pesto	6 27761 80060 3	190 g (6 oz)	12	\$4.75	\$57.00	\$7.99	9 lbs
	Zesty Red Pesto	6 27761 80065 8	184 g (6 oz)	12	\$4.75	\$57.00	\$7.99	9 lbs
	Yellow Pepper Pesto	6 27761 80075 7	178 g (6 oz)	12	\$4.75	\$57.00	\$7.99	9 lbs
<b>Family Favourites</b>								
	Granny Diane's Mustard Pickle	6 27761 81045 9	355 g (12 oz)	12	\$4.25	\$51.00	\$6.99	16 lbs
	Wayne's Cranberry Sauce	6 27761 81050 3	365 g (12 oz)	12	\$4.75	\$57.00	\$7.99	16 lbs
	Grandma Lillian's Rhubarb Relish	6 27761 81040 4	375 g (13oz)	12	\$5.40	\$64.80	\$8.99	17 lbs
<b>Spice Collection</b>								
	Mulling Spices	6 27761 83010 5	72 g (2 oz)	12	\$4.25	\$51.00	\$6.99	7 lbs





\* Split cases (minimum 6) available for an additional charge of \$2.50 per case of 12 units.

\*\* Samples are available, if requested. We allow one free sample for each 36 units purchased within a specific brand (i.e. Jules + Kent). Additional samples requested are \$2.50 each.

### Undercurrents: Carried Away By Flavour

Our Nutty Hazel Honey – a blend of organic Agassiz, BC hazelnuts and creamed honey – is delicious and a best seller!

The Spicy Honey Mustard is a blend of a special blend of mountain and orange blossom honey combined with the spice of mustard and vinegar. The Mustard with Vinegar of Banyuls is a combination of coarse mustard and vinegar created from the naturally sweet wine of Banyuls in SW France. The Black Truffle Mustard combines truffle essence and truffle bits in a silky Dijon-style mustard. These mustards are delicious!

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
<b>Honey</b>								
	Nutty Hazel Honey	6 27761 81030 5	190 g	12	\$4.85	\$58.20	\$7.99	9 lbs
<b>Mustards</b>								
	Spicy Honey Mustard	6 27761 81070 1	175 g (6 oz)	12	\$4.60	\$55.20	\$7.59	6 lbs
	Mustard with Vinegar of Banyuls	6 27761 81075 6	175 g (6 oz)	12	\$5.95	\$71.40	\$9.99	6 lbs
	Dijon Mustard with Black Truffle	6 27761 81080 0	175 g (6 oz)	12	\$8.95	\$107.40	\$14.89	6 lbs

\* Split cases (minimum 6) available for an additional charge of \$2.50 per case.

\*\* Samples are available, if requested. We allow one free sample for each 36 units purchased within a specific brand (i.e. Undercurrents). Additional samples requested are \$2.50 for the Spicy Honey and Banyuls; \$5.00 for the Truffle Mustard.

**Unfortunately, the Spicy Honey Mustard and the Mustard with Vinegar of Banyuls pricing has taken a fairly significant upward adjustment, due to a manufacturer price increase. The new pricing is above; however, until the new stock is received and we have run out of our old stock, we will continue to sell these products at our June 15, 2011 price points. Spicy Honey Mustard: \$3.85 per unit (\$46.20 per case) and Mustard with Vinegar of Banyuls: \$5.25 per unit (\$63.00 per case).**

### The Metropolitan Chef

Created and produced in Port Alberni BC, The Metropolitan Chef's rubs are: All Natural, No Additives, & No Preservatives.

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
	West Coast Salmon Rub	6 86013 00001 7	24 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Barbeque Steak & Rib Rub	6 86013 00003 1	32 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Basil Ginger Chicken Rub	6 86013 00002 4	22 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Beer Can BBQ Chicken Rub	6 86013 00009 3	26 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Garlic Lovers Passion	6 86013 00008 6	20 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Tuscan Style Rosemary Rub	6 86013 00005 5	26 g	12	\$2.10	\$23.40	\$3.29	1 lb
	French Style Tarragon Mustard Rub	6 86013 00007 9	22 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Jamaican Style Jerk Rub	6 86013 00012 3	32 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Lamb and Game Rub	6 86013 00006 2	22 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Pacific Seafood Rub	6 86013 00004 8	22 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Sea Salt Fusion Veggie Garnish	6 86013 00010 9	20 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Tropical Style Curry Rub	6 86013 00011 6	22 g	12	\$2.10	\$23.40	\$3.29	1 lb
	Traditional Turkey Rub	6 86013 00013 0	50 g	12	\$3.35	\$40.20	\$5.59	1.5 lbs
	Display Rack ***			1	\$12.00	\$12.00	n/a	1 lb

\* Split cases are no longer available. Product must be ordered in full cases only.

\*\* Samples are available, if requested. We allow one free sample for each 36 units purchased within a specific brand (i.e. Metropolitan Chef). Additional samples requested are \$1.50 each.

\*\*\* The Display Rack cost is offset with 4 selected packages of rubs, enabling you & your staff to try the product & recommend it to clients.

**Refused Shipments** All refused shipments are subject to a 15% restocking charge and freight charges both ways.

**Claims** Mad About Food must be advised of claims for damages and shortages within five (5) business days of receiving the order. Do not discard or return any damaged items until you have talked to us. A return authorization number is required for any returns and may be obtained by calling our toll free number. Unauthorized returns may be refused at our dock. Authorization number, store name and address must appear on all returns and correspondence.

**Back-orders** Our goal is to fill 100% of every order, but if your order has been shorted any items please re-order these items with your next order as we do not do backorders.

**Sample Jars** Our sampling policy is noted at the end of each brand section. We encourage you to sample our products; sampling specialty foods will increase your sales. Samples must be requested with your order. All samples are marked accordingly.

**Split Case Fee** Split cases are available only where indicated, and for an additional fee of \$2.50 per case. This fee compensates us for the additional time required to prepare your order. Not applicable for cases that are already 6 units. When requesting split cases please ensure you're asking us to split cases with the same jar size.

### Boxed Gift Sets

Gift sets filled with tasty Jules + Kent products for holiday and year round sales.

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
	Jules + Kent Entertaining Trio Gift # 1 contains: (Antipasto + Pepper Jellies)	6 27761 80070 2	n/a	6	\$15.00	\$90.00	\$25.00	18 lbs
	Jules + Kent Entertaining Trio Gift # 2 contains: (Three Pestos)	6 27761 81060 2	n/a	6	\$17.00	\$102.00	\$28.50	18 lbs

Minimum order is 6 gift sets.

### Cocolico by Wendy Boys

Created and produced in Vancouver by award-winning chocolatier Wendy Boys. Delicious products! Delicious, decadent products your clients will love. Also, they're great gifts.

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
	Dark Chocolate Caramel Sauce	6 27843 02301 2	250 mL (8 oz)	12	\$6.00	\$72.00	\$9.99	13 lbs
	Salted Butter Caramel Sauce	6 27843 02300 5	250 mL (8 oz)	12	\$6.00	\$72.00	\$9.99	13 lbs
	Raspberry & Chocolate Sauce	6 27843 02302 9	250 mL (8 oz)	12	\$6.00	\$72.00	\$9.99	13 lbs
	Blueberry & Dark Chocolate Sauce	6 27843 02305 0	250 mL (8 oz)	12	\$6.00	\$72.00	\$9.99	13 lbs
	Mint & Dark Chocolate Sauce	6 27843 02306 7	250 mL (8 oz)	12	\$6.00	\$72.00	\$9.99	13 lbs
	Peanut Butter & Chocolate Sauce	6 27843 02307 4	250 mL (8 oz)	12	\$6.00	\$72.00	\$9.99	13 lbs
***	Milk Choc Vanilla-Salt Caramels	6 27843 02303 6	150 g (9 pcs)	6	\$14.00	\$84.00	\$19.99	5 lbs
***	Dk Choc Covered Sponge Toffee	6 27843 02304 3	100 g bag	12	\$7.00	\$84.00	\$10.99	5 lbs

Shelf Life: 1 year for the dessert sauces; 4 months for the Caramels; 4 months for Sponge Toffee.

\* Split cases (minimum 6) available for an additional charge of \$2.50 per case.

\*\* Samples of the dessert sauces are available, if requested. We allow one free sample for each 36 units of sauces purchased. Additional samples are available for \$4.00 each.

\*\*\* These items will not be available for the balance of 2011. At the beginning of 2012, they will be special order items. Please call us if you're interested in ordering these products.

### Umi's Kitchen

Produced in Vancouver, BC. Flavourful, aromatic Indian sauces & chutney for quick, easy, delicious meals.

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
	Butter Chicken Sauce	6 27761 82010 6	370 g	12	\$4.25	\$51.00	\$6.99	16 lbs
	Seafood Curry Sauce	6 27761 82015 1	360 g	12	\$4.25	\$51.00	\$6.99	16 lbs
	Jeera Sauce for Chicken	6 27761 82020 5	370 g	12	\$4.25	\$51.00	\$6.99	16 lbs
	Tandoori Sauce	6 27761 82025 0	390 g	12	\$4.25	\$51.00	\$6.99	16 lbs
	Fresh Mango Chutney	6 27761 82030 4	250 g	12	\$4.25	\$51.00	\$6.99	12 lbs

\* Split cases (minimum 6) available for an additional charge of \$2.50 per case.

\*\* Samples are available, if requested. We allow one free sample for each 36 units purchased within a specific brand (i.e. Umi's Kitchen). Additional samples requested are \$2.50 each.

**Minimum order** One case of any item.

**Prices** All prices are in Canadian dollars. HST, GST and freight are not included and will be added to your invoice, where applicable. HST will be charged on freight and on applicable products for shipments in those provinces (BC, Ontario, New Brunswick, Newfoundland & Labrador, and Nova Scotia) where HST applies. Prices are subject to change without notice.

**Credit Cards** We welcome Visa and MasterCard. Credit card orders are billed only on the day of shipping and only for products shipped. We're happy to accept on-going payments by credit card but require completion of our Credit Card Authorization to institute this payment system.

**Payment Terms** Orders must be prepaid by credit card or cheque, upon delivery or pick-up. At our discretion, long-term accounts may be granted 30 day payment terms, providing a credit card is on file. Orders will not be shipped for accounts over 30 days. Because

privacy laws essentially prevent credit checks, we are unable to grant payment terms.

**Freight/Delivery** We ship as efficiently and cost-effectively as possible. We currently ship via Purolator Courier and have very competitive rates. Orders can also be picked up – please provide 24 hours advance notice. If you'd like us to use your courier account, a \$5.00 per order handling fee will be added because of the additional time it takes us to provide this service. Freight is always an additional charge because our prices don't include an allowance for freight.

### Black Ace Licorice

Produced in California. 100% natural and wheat gluten-free. Selling ratios are generally Black 60%; Red 40%.

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
	Original Black	8 91626 00101 0	142 g (5 oz)	12	\$3.85	\$46.20	\$6.49	6 lbs
	Red	8 91626 00102 7	142 g (5 oz)	12	\$3.85	\$46.20	\$6.49	6 lbs

\* Split cases (minimum 6) available for an additional charge of \$2.50 per case.

\*\* Samples are available, if requested. We allow one free sample for each 36 units purchased within a specific brand (i.e. Black Ace Licorice). Additional samples requested are \$2.50 each.

### Rufus Teague BBQ Sauces & Meat Rub

Produced in Kansas City, KS, the heart of BBQ country. Award-winning sauces. The 375ml BBQ Sauces now have Canadian labels. The original meat sauce now comes in 6 unit cases.

Qty	Item	UPC Code	Weight	Units per Case	Wholesale Price/Each	Price/Case	Sugg Retail	Shipping Weight
	Honey Sweet BBQ Sauce	8 27912 01548 5	375 mL (16.5 oz)	6	\$5.00	\$30.00	\$8.49	11 lbs
	Touch O' Heat BBQ Sauce	8 27912 02723 5	375 mL (16.5 oz)	6	\$5.00	\$30.00	\$8.49	11 lbs
	Blazin' Hot BBQ Sauce	8 27912 02722 8	375 mL (16.5 oz)	6	\$5.00	\$30.00	\$8.49	11 lbs
	Meat Sauce	8 27912 05454 2	200 mL (8 oz)	6	\$4.60	\$27.60	\$7.59	6 lbs
	Spicy Meat Sauce	8 27912 08453 5	200 mL (8 oz)	12	\$4.60	\$55.20	\$7.59	13 lbs
	Meat Rub	8 27912 02721 1	184 g (6.5 oz)	12	\$4.25	\$51.00	\$6.99	6 lbs
	Spicy Meat Rub	8 27912 08188 6	184 g (6.5 oz)	12	\$4.25	\$51.00	\$6.99	6 lbs

\* Split cases (minimum 6) are only available for the Meat Sauces and Rubs for an additional charge of \$2.50 per case.

\*\* Samples are available, if requested. We allow one free sample for each 36 units purchased within a specific brand (i.e. Rufus Teague). Additional samples requested are \$2.50 each.